

Managed Workplace

Tired of one-shot hardware deals?
Want sustainable customer loyalty?

Your customers are always going to need new equipment. Instead of buying upfront, simply rent your hardware and combine it with software, services and support on a recurring monthly basis. We call this flexible business model **Managed Workplace**.

Choose from an extensive selection of hardware based on Windows® Pro with matching accessories. Offer flexibility, high equipment availability, comprehensive insurance packages, and replacement devices. Focus on building and developing a close customer relationship by combining and adapting our Managed Services with your support.

Your customers benefit from secure, worry-free, modern workstations; you benefit from monthly recurring revenues, more upsell potential and better customer retention.



1

Select your hardware

2

Confirm contract term

3

Book additional services

4

Bundle your services

Your benefits:

- ✓ **Your customer remains your customer**
Your customers know and trust you. You are the face of your business. We simply support you behind the scenes to help you deliver great service.
- ✓ **Full transparency**
No hidden costs. With our clear and simple rental agreement, there's no messing around with complicated leasing contracts.
- ✓ **More growth**
Regular contact with your customers gives you the opportunity to upsell more services.

Managed Workplace can be booked via our EGIS online configurator or by email.