SYNAXON

Project Support

Take the headache out of winning complex infrastructure projects!

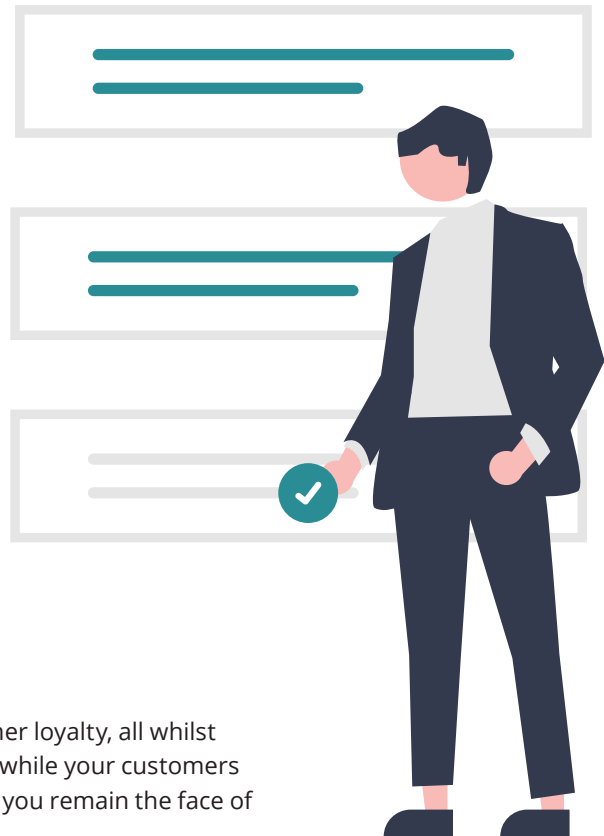**PHONE** 01925 346097 | **E-MAIL** projectsupport@synaxon.com

Are you struggling to support your customers because infrastructure projects for servers, network and storage are becoming increasingly complex? Does the thought of having to get certified with big vendors give you a headache? Are you worried you can't compete?

Don't despair! We can help you win these projects – and deliver a great result for your end customers – with SYNAXON Project Support.

Our solution architects will work with you throughout the project process, from conception and configuration through to delivery and support. We negotiate the best prices for you with our manufacturers, and get certified so that you don't have to.

Once your tender is successful, your goods are ordered from an authorised distributor and delivered to your specified location. Assembly of the goods and other services are then subsequently carried out by you.

You get great advice from our solution architects, and improved customer loyalty, all whilst remaining competitive. You profit from greater visibility in the channel, while your customers benefit from unbeatable prices and services from one single source, as you remain the face of your business.

Your benefits

› Save yourself time, money and stress: we get certified so you don't have to!

› Become more competitive: we negotiate the best prices and pass the savings on to you

› You remain the face of your business: your customer remains your customer

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It's simple

1 Send us detailed information after your pre-qualification discussion with your customer.

2 Get support and advice from our highly-qualified solution architects.

3 We negotiate project prices with the selected manufacturer and send you an offer.

Do you need further help? Contact our Project Support Team
PHONE 01925 346097 | **E-MAIL** projectsupport@synaxon.com